



For Immediate Release

INDIANA RAIL ROAD PROMOTES JONAITIS TO SALES DIRECTOR; LeDUNE TO EXECUTIVE ASST. TO THE PRESIDENT

INDIANAPOLIS, Friday, Jan. 24, 2014 – The Indiana Rail Road Company (INRD) is pleased to announce that Brian Jonaitis has been promoted to the position of Director, Sales, and Shae LeDune has been promoted to Executive Assistant to the President, with new supervisory and community-affairs responsibilities.

In his new role, Jonaitis is responsible for overseeing INRD’s sales and marketing staff while managing more than 20 customer accounts of his own. Among other accomplishments, he has been instrumental in developing business at INRD’s new Odon (Ind.) Transload facility and at the company’s truck-to-rail transload near downtown Indianapolis.

Jonaitis is a 2003 graduate of Indiana University’s Kelley School of Business and Crown Point, Ind., native. He joined INRD’s sales and marketing staff in 2005 after a two-year stint with trucking firm Knight Transportation, where he gained valuable experience in personnel management, operations and sales.

“Indiana Rail Road was named *Railway Age Magazine*’s “Regional Railroad of the Year” in 2012 largely based on customer testimonials pointing to our excellent service and the customer-first philosophy of our entire organization,” said Bob Babcock, INRD Senior Vice President, Operations and Business Development. “That customer contact starts with our sales and marketing team, and Brian has earned the opportunity to lead our day-to-day efforts.”

LeDune, a graduate of Indiana State University and an Evansville, Ind., native, is now in charge of INRD’s community grant program, which supports in-classroom education and public safety endeavors throughout the railroad’s operating territory.

She is also taking on additional leadership roles at INRD’s north-side Indianapolis headquarters, including administrative staff and office management.

“Shae’s incredible leadership and organizational skills are regularly on display at our many customer and employee events,” said Tom Hoback, INRD President and Chief Executive Officer. “But her efforts in the past year to coordinate the grand opening of our Indianapolis Intermodal Terminal, Odon Transload and Locomotive Maintenance Facility, all the while managing a lengthy list of corporate administrative duties, have shown how invaluable she is to this company.”

About INRD: The Indiana Rail Road Company is a privately-held, 500-mile railroad based in Indianapolis with a full-time staff of 190. The company hauls the equivalent of more than 800,000 truckloads of consumer, industrial and energy products each year.

INRD is also active in the community, operating the annual INRD Santa Train and serving as a major sponsor of the Indiana Historical Society’s Indiana Bicentennial Train as well as “Jingle Rails” at the Eiteljorg Museum of American Indians and Western Art. For more information, visit INRD’s website at www.inrd.com or on Twitter and Facebook.

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