



For Immediate Release

INDIANA GOV. PENCE, INRD'S HOBACK OPEN NEW INTERMODAL TERMINAL New Terminal, INRD-CN Trans-Pacific Service Gives Indiana Shippers Better, Faster Transit

INDIANAPOLIS, Thursday, Oct. 10, 2013 – Indiana Governor Mike Pence and Indiana Rail Road Company (INRD) President and Chief Executive Officer Tom Hoback opened Indianapolis' new intermodal freight terminal Oct. 10 in convincing fashion: by driving a 200-ton INRD locomotive through a ribbon.

The non-traditional ribbon-cutting ceremony marked the grand opening of INRD's Senate Avenue Intermodal Terminal, a multi-million dollar investment by INRD and CN built to serve Indiana shippers moving goods to and from Asia.

Indianapolis-based INRD and CN, the only railroad with access to ports on the Atlantic, Pacific and U.S. Gulf Coast, announced a partnership in January to inaugurate all-rail service for trans-Pacific containerized freight from the Canadian ports of Vancouver and Prince Rupert, B.C., to Indianapolis, bypassing the congested Chicago terminal area.

"While this is a very exciting day for CN and the Indiana Rail Road, it's a landmark moment for the Indiana business community, and not just importers and exporters," said Tom Hoback, INRD president and chief executive officer. "Having an intermodal facility near the heart of Indianapolis is an excellent economic development tool for the city and state, which translates to job growth.

"INRD and CN do business with an entrepreneurial, customer-first spirit top of mind. To the Indiana logistics community, which has supported us throughout the development of this new product, we say 'thank you,' and pledge fast, reliable service moving forward."

The Port of Prince Rupert and Port of Vancouver offer service from major Asian ports across the Pacific Rim, from Vietnam, Japan, South Korea and China; service from Shanghai to Prince Rupert and Vancouver is shorter than other west coast options, based on first-port-of-call service.

"The State of Indiana has a great story to tell in terms of attracting global businesses to our state – low taxes and cost of doing business, skilled and dedicated workforce, and excellent infrastructure," said Gov. Pence. "Indiana Rail Road and CN have taken it upon themselves to further elevate the Indiana brand in the eyes of global manufacturers, retailers and logistics companies, and I offer my congratulations and appreciation for their efforts."

CN and INRD have marketed to Indiana importers a total transit time goal of as little as 20 days from Asia to Indianapolis, once portside volume-based efficiencies reach critical mass.

On the morning of Oct. 10, hours before the Senate Avenue grand-opening celebration, INRD delivered a trainload of containerized imports to the Indianapolis terminal with a total transit time of just 20 days from Shanghai – without portside efficiencies yet in play.

Jean-Jacques Ruest, CN executive vice-president and chief marketing officer, said: "CN is pleased to be part of this supply chain story with INRD. CN's objective is to be a true supply chain enabler through its agenda of Operational and Service Excellence. This helps our customers compete more effectively in their own markets in North America or abroad."

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The Senate Avenue Intermodal Terminal ribbon-cutting took place immediately following the conclusion of the 2013 Indiana Logistics Summit, co-hosted by the Ports of Indiana, Purdue University and Conexus Indiana. Several hundred executives and managers from the transportation, distribution and logistics industries gathered the Indiana Convention Center for the two-day conference, which was a near-sellout.

About INRD: The Indiana Rail Road Company is a privately-held, 500-mile railroad based in Indianapolis with a full-time staff of 185. The company hauls the equivalent of more than 800,000 truckloads of consumer, industrial and energy products each year.

INRD is also active in the community, operating the annual INRD Santa Train and serving as a major sponsor of the Indiana Historical Society's Indiana Bicentennial Train as well as "Jingle Rails" at the Eiteljorg Museum of American Indians and Western Art. For more information, visit the Indiana Rail Road online at www.inrd.com or on Twitter and Facebook.

About CN: CN is a true backbone of the economy, transporting approximately C\$250 billion worth of goods annually for a wide range of business sectors ranging from resource products to manufactured products to consumer goods, across a rail network spanning Canada and mid-America, from the Atlantic and Pacific oceans to the Gulf of Mexico. CN – Canadian National Railway Company, along with its operating railway subsidiaries – serves the ports of Vancouver, Prince Rupert, B.C., Montreal, Halifax, New Orleans and Mobile, Ala., and the metropolitan areas of Toronto, Chicago, Detroit, Duluth, Minn./Superior, Wis., Green Bay, Wis., Minneapolis/St. Paul, Memphis, and Jackson, Miss., with connections to all points in North America. For more information on CN, visit the company's website at www.cn.ca.

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